



1200 Lake Hearn Drive
Suite 260
Atlanta GA 30319
404-537-5800
Fax: 404-257-9020
www.CKWandAssociates.com

News

GOT THE JOB. CKW & Associates LLC has won the construction management job for **Northwestern Mutual Goodwin, Wright's** new offices at Phipps Tower in Buckhead.

The new 52,542-square-foot office space represents a relocation and expansion for Goodwin, Wright.

Construction began Sept. 13 and will be completed Jan. 1.

Firms such as CKW are being called upon more often as Corporate America is cutting back its personnel, including those that once handled the build-out of new office space, a job usually overseen by the chief financial officer.

The build-outs are also more complex and elaborate these days because of the huge amount of tenant improvement allowances, a type of real estate concession, that building owners are offering. Sometimes the concessions mean the building owner will pay for millions of dollars in construction costs.

"Now, with these big TI dollars, the companies want someone like us on their side," said Todd Cohen, a CKW principal.



Wilde

CKW &
Associates LLC

More businesses are recognizing the value of hiring a construction management partner to manage their build-out and development projects, said CKW principal Mark Wilde.

Farrington Design Group designed the office space for Northwestern Mutual Goodwin, Wright. **Humphries & Co.** is the general contractor.

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"We manage the PROJECT, so our clients can manage their BUSINESS"